

Sisterlocks[®] Distributor Guidelines (Domestic)

INITIAL Order Minimum is 20 cases (approx. 180 - 200 pounds.) This minimum is calculated based on the following BASIC 4-oz and 8-oz hair care products only:

- Salon Shampoo - 8oz.
- Green Tea Shampoo - 8oz.
- Starter Shampoo - 8oz.
- Herbal Spray Moisturizer - 8oz.
- Moisture Treatment - 8oz.
- Reconstructor - 8oz.
- Dandruff Shampoo - 8oz.
- Styling Setting Lotion/Gel 4oz.
- Styling Spray – Strong Hold - 8oz.
- Customer Starter Kits

You may add other items not listed here once your minimum is met with BASIC items. Normal Trade pricing applies to these additional items. (See Trade Price List)

Ex: mugs, key chains, pens, license plate frames, Fresh Hair products, printed materials, hair ties, notebooks tee shirts, etc.)

INITIAL Distributor orders may be placed using the following guidelines:

- Minimum 20 cases of BASIC products (Any combination bottles, jars and Starter Kits.)
- Item count is approximately 290 – 300 depending on your selection of products
- No mixed cases
- No shipments to PO Boxes

Here are 2 different SAMPLE INITIAL Orders for Distributors.

SAMPLE Order A (Quantities are in cases)	SAMPLE Order B (Quantities are in cases)
3 cases Salon Shampoo (36)	3 cases Salon Shampoo (36)
3 Green Tea Shampoo (36)	3 Green Tea Shampoo (36)
3 Starter Shampoo (36)	4 Starter Shampoo (40)
1 Dandruff Shampoo (12)	1 Dandruff Shampoo (12)
3 Herbal Spray Moisturizers (36)	1 Herbal Spray Moisturizers (12)
1 Strong Holding Spray (12)	0 Strong Holding Spray (none)
3 Moisture Treatments (36)	4 Moisture Treatments (48)
1 Setting Lotion (12)	0 Setting Lotion (none)
1 Reconstructor (12)	1 Reconstructor (12)
2 Starter Kits (20)	3 Starter Kits (30)
21 Cases / 248 items / \$1456.84	20 Cases / 226 Items / \$1422.06

Shipping Costs vary depending with weight AND destination. These costs are calculated at check out.

Payment Options:

Individuals in good standing may request payment terms for their FIRST order ONLY. Terms are as follows:

- 50% due upon placing your order
- Remaining 50% to be paid according to an agreed upon schedule and based on pre-authorized credit card billing. *You must pre-authorize a credit card for deposit and balance.*

Reordering: Re-orders must meet a minimum total amount of \$500. This amount is calculated on the BASIC items only. (i.e. cases only; basic products constitute core order; accessories, etc. may be added.) Shipping cost will be calculated based on weight and destination and added to the order at checkout.

Ready? When ready to request a distributorship, email us at: distributorship@sisterlocks.com.

(Remember, Distributorships are intended for Consultants and Trainees in good standing.) The response from our staff will confirm your eligibility and provide you with pricing information. Once it is determined that you are eligible and want to move forward, you will also be sent a coupon code for your FIRST order along with ordering instructions.